



# Julien NABONNE

**(tech) Product Director**, bridging the gap between Technology & Business

- Skype: jnabonne
- julien.nabonne@gmail.com
- linkedin.com/in/juliennabonne
- French, born in 1982

- ▶ **Product Development, Product Strategy** & Product Ops (Operations)
- ▶ Data-driven **Product Marketing**, Market Research & Customer Intelligence
- ▶ Transmission of Business Value and **Communication / Collaboration Facilitator**
- ▶ **Data Specialist**: Big Data, Analytics, Data Science & Machine Learning, IAM

## PROFESSIONAL LIFE

Since  
2019.10

### OODRIVE GROUP

[www.oodrive.com](http://www.oodrive.com)

(Paris, France)

#### "Trust" Product Director

Responsible of the "Trust" pole grouping Certified Products (RGS/eIDAS, SecNumCloud) and :

- Oodrive Platform (technical base for public and private cloud SaaS services)
- "Security by Design" approach & external interconnections of Oodrive Platform
- IAM, API Management and Developer Portal

+ Management / Coaching of PMs & Alignment of Strategies / Roadmaps

**Previous position: Lead PM @CertEurope** (Oodrive subsidiary sold in mid-2021)

- Technical / Functional referent for Carveout to InfoCert (Italy) in 2021
- In charge of CertEurope RGS/eIDAS products and services (1<sup>st</sup> Certification Authority in France)
- IAM/PKI technical revamp Orchestrator & Design of new Services (Demat, FIDO, Cloud Signature,...)

+ Working on Automatization of Data / KPIs Dashboards at corporative level

2019.09  
2018.03

### PRODUCT MANAGEMENT & FREELANCE CONSULTANT

(France & Spain)

2018.02  
2017.07

### Caesura / Research year

(North & Central America)

Infield approach of Big Data and emerging Analytics & Machine Learning solutions

2017.06  
2014.01

### INTERSEC GROUP

[www.intersec.com](http://www.intersec.com)

(Paris, France)

#### Product Manager Big Data Analytics

Responsible for Conception, Strategy and Development of Intersec Analytics offer:

Technical Product Owner:

- Conception and Specification of a New Innovative Platform from scratch
- Roadmap and Leadership of R&D teams (6x10 devs. in Agile env.) & Data-Science dept.

Product Marketing & Support to Sales for Customers Acquisition (incl. 3 intl. Tiers-1 Telco Operators)

Identification and Execution of high-value Studies using ML models:

- Internal: Real 360° Customer View & Fraud detection (suspicious activity detection)
- External (Data Monetization): Geomarketing / Smart Cities & Public Safety

3 Awards: Pipeline (2017), Global Telecom Business (2017) & Telco Data Analytics (2016)

2013.10  
2012.06

### e-CICERONE

[www.e-cicerone.com](http://www.e-cicerone.com)

(Madrid, Spain)

#### co-Founder & CTO

Conception, Development and Commercialization of a Cloud Platform for creating interactions with the audience during events and alternative audioguide system for Museum and other Cultural Entities

2013.03  
2011.11

### DEMTECH INTERNATIONAL

[www.demtech.biz](http://www.demtech.biz)

(Madrid, Spain)

#### International Business Development Manager / Technical Expert

Assisting foreign high-tech companies in Marketing & Sales activities on the European market :

- Telecommunications: Scorecard Systems, Verio (NTT), VisionMobile (SlashData)
- NFC / Mobile Payment: VIVOtech (Sequent), ABNote (ABC Corp)

2010.09  
2008.10

## FREELANCE CONSULTANCY

[www.julien.nabonne.fr](http://www.julien.nabonne.fr)

(New-Caledonia & France)

### Consulting and Development for Startups and SMEs (Turnkey Projects)

Technology oriented Telecom, J2EE, Web (CMS / SEO / SEM / GA) & Mobile

- Consulting & Migration toward new Information Systems / Applications
- Development of Customer Databases and basic CRM systems
- Dev. of a full SMS Gaming platform (from Interfaces with carrier to Stats / Billing Reports)

2009.04  
2008.04

## SOCIÉTÉ GÉNÉRALE (SGCB)

[www.societegenerale.com](http://www.societegenerale.com)

(Numea, New-Caledonia)

### IT Manager on the IS Migration Project

- Manager of the technical part : Data Migration and Connectors (7 persons)
- Coordinator between functional and technical areas, resp. for Migration Chronogram

2007.07  
2005.01

## CAPGEMINI (for Vodafone / SFR)

[www.capgemini.com](http://www.capgemini.com)

(Paris, France)

### Project Manager (13 persons) of the Mobile Billing System

#### Other positions previously held:

- **Team Leader** (5 persons) / **Technical Manager** of the Customer Database
- **Team Leader** (3 persons) / **Technical Adviser** of LDAP Migration
- **Developer / Integrator** on the SFR website (front & back office)

## THE STUDENT LIFE

2019.01  
2018.03

## Johns Hopkins University

[www.jhu.edu](http://www.jhu.edu)

(Continuing Education)

### Data Science Specialization

2011.10  
2010.09

## ESCP EUROPE BUSINESS SCHOOL

[www.escpeurope.eu](http://www.escpeurope.eu)

(Madrid, Spain)

### Specialized Master in Marketing and Communication

Professional thesis on information privacy concern in Mobile Marketing

2010.07  
2010.05

## AFPA National Center

[www.afpa.fr](http://www.afpa.fr)

(Paris, France)

### Entrepreneurial Management Training Course

2005.06  
2000.09

## EPITA (Grad Computer Science)

[www.epita.fr](http://www.epita.fr)

(Paris, France)

### Specialty in Information System and Software Genius

2000.06

## French Mathematics Baccalaureate (~ A-level / HSD)

(Paris, France)

## TECHNICAL SKILLS

**Strong Technological Background** (Architecture, Systems, Usability / UX & Programming)

Expertise in **Big Data technologies**, BI / **Data Analytics & Visualization tools**

Clear Understanding of **IAM & PKI / AC Tech. & Ecosystem** (including Legislative and Regulators)

**Certifications in Data Science and Machine Learning** (Stanford, Johns Hopkins University)

**Project Management, Agile Methodology & Cross-Functional Organization**

## A LITTLE BIT ABOUT MYSELF...

**Languages:** French (mother tongue), fluent in English and Spanish, Italian (basics)

**Sports:** Climbing, Telemark Skiing, Scuba & Sky Diving

**Hobbies:** Photography and Music

**Driving licence**